

# The ValueFlex tool for unlocking industrial flexibility

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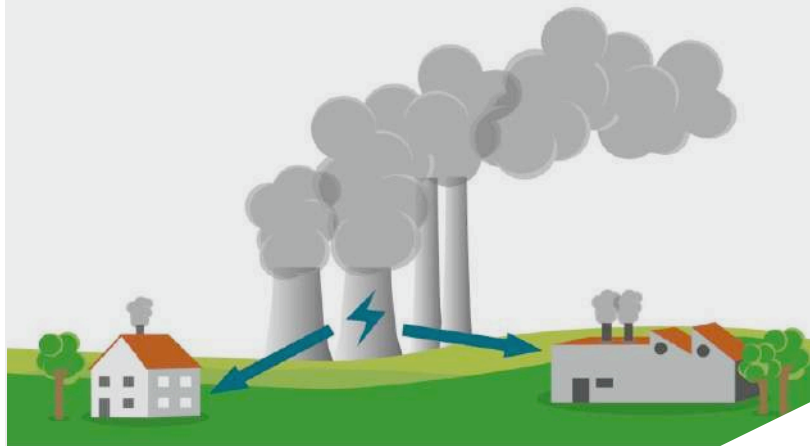


# The changing electricity landscape

Renewables fundamentally change how power grids work

## From

- Central, predictable production
- Central, predictable loads/ consumption

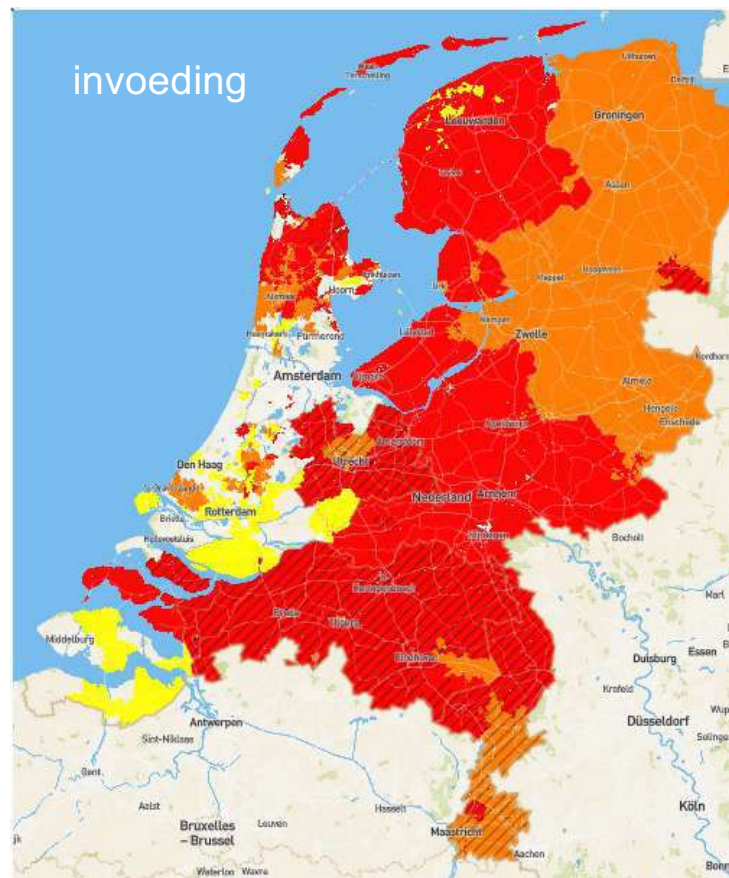
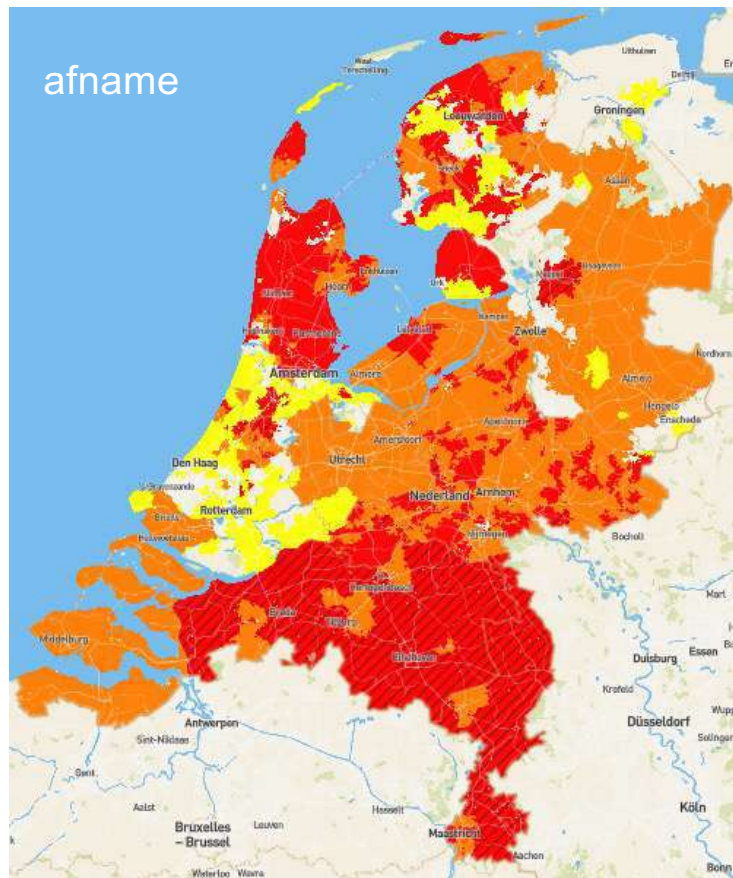


## To

- Distributed, weather dependent (intermittent) production
- Decentral, less predictable consumption and prosumers
- Electrification throughout different sectors



# Congestion will be a reality for many years to come

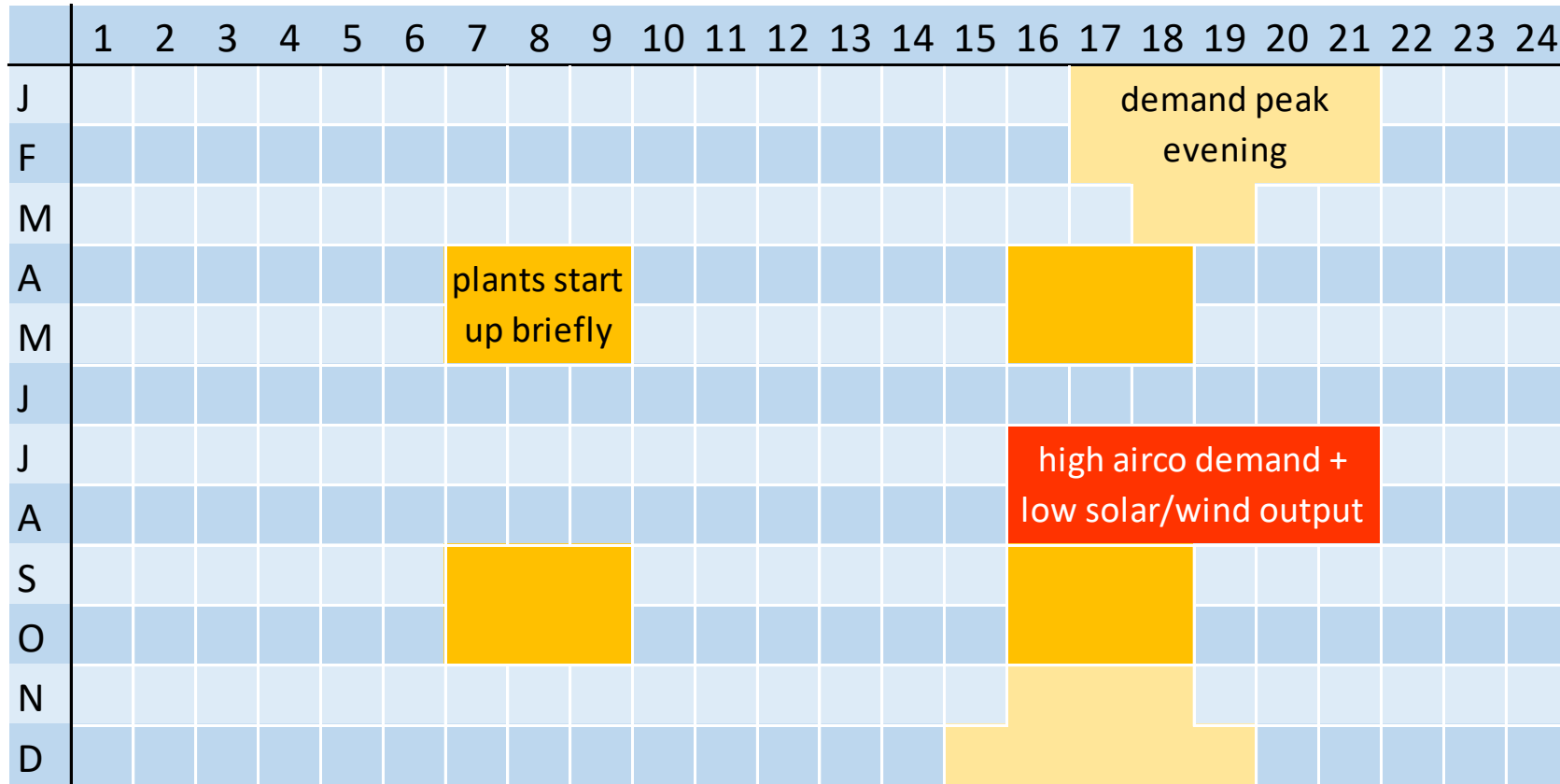


## Legenda

- Transport capacity
- limited availability
- congestion assessment, no availability for a while
- no availability

20-9-2023

# Avoiding price peaks may reduce bills by >30%



(based on Gleam, 2030)

# How may industry capitalize on flexible capacity?

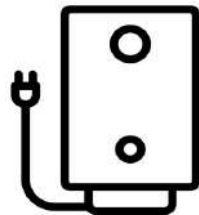
System functions and basis for business models



**Dynamic production**  
reduce demand at lows  
avoid high e-prices  
by shifting production



**Load shifting**  
reduce demand at lows  
avoid high e-prices  
by shifting electricity use



**Hybrid heating**  
shave supply peaks  
buy at low e-prices



**Electricity storage**  
1 shave supply peaks,  
buy at low e-prices  
2 feed-in at short supply,  
sell at high e-prices

## Good reasons for more industrial flexibility

- Peak demand may grow until 2030 by a factor of 4. Industrial flexibility may limit this to a factor of 2.
- Industrial flexibility may lower energy bills by (much) more than 30%.
- Industrial flexibility supports business models for electrification and renewable energy production.
- Search for options requires serious efforts from industry in collaboration with grid operators.



# Operational challenges

I can't make my flexible asset available for 24 hours

Impossible to pause our primary process

Our customers urgently wait for their deliveries

Headquarters purchase electricity for our site

E-price volatility may fall again towards 2030!



Quality!  
Safety!  
Efficiency!

# Industrial ValueFlex tool

## ■ Objective

- to evaluate business cases for investments in industrial demand side response and energy storage

## ■ Rational

- TenneT has an interest in unlocking potentials for iDSR and storage to
  - stabilize grid frequency
  - manage congestion
  - ensure resource adequacy

## ■ Output

- potential revenues (EUR/yr) at five markets:
  - FCR, aFRR, mFRR
  - Day ahead
  - Intraday
- No co-optimization
- No revenues from redispatch





# Industrial ValueFlex tool

## ■ 7 modules

- Load shifting
- Continuous process
- Batch process
- Heat generation
- Combination of adjustments to process volume & temperature
- Battery
- Airconditioning

## ■ Availability

- free download from TenneT website for local use (no confidentiality concerns)

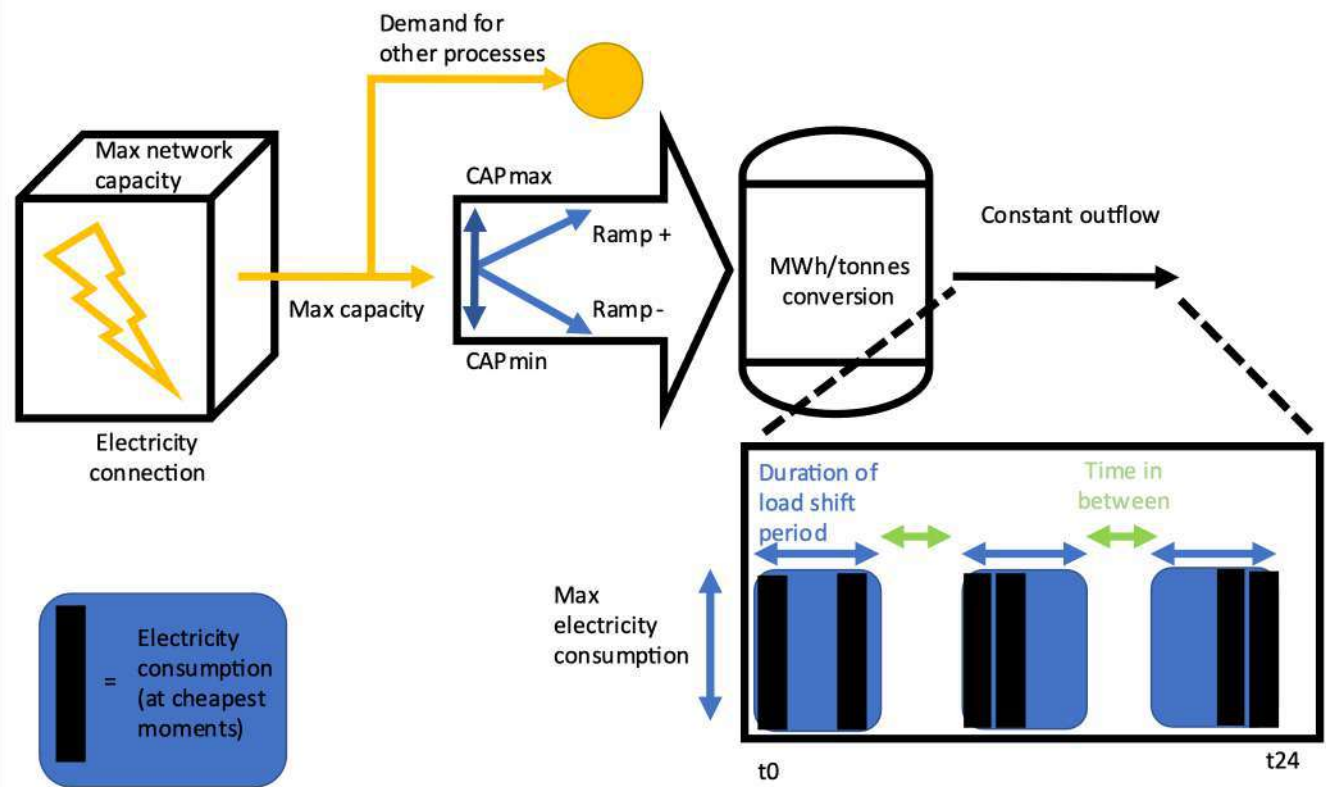
## ■ Software

- programmed in R; input uploaded in an excel file

## ■ User guidance

- provided in the input excel sheet

# Module: Load shifting



## Starting points

- Electricity consumption at cheapest moment, respecting:
  - Load shifting period duration
  - Total electricity per load shifting period
  - Max electricity consumption
- Time between periods
- Electricity price
- Optimization DA over 28 days (per hour)
- Optimization ID over 7 days (per quarter-hour)
- Balancing markets over full year

## Checks for

- Volume discount

# TenneT Industrial Valueflex Tool Dashboard

Industrial ValueFlex Tool Dashboard

**TenneT**  
taking power further

HOME

RUN

EXPORT RESULT

✓ **Select Case**

Load Shift

**Select Input Data**

Browse... No file selected

Load Data

# Input sheets

<b>Legend</b>	Formula, do not fill in
<b>Section A - Sector selection</b>	Input
Select the sector (used to prefill certain inputs)	Chemicals - Chlor...

<b>Section B - Characterize electricity market</b>
<b>Day Ahead price series</b>
Please select for which future year you want to modify the prices
<b>Please use the following sliders to adjust the current price series:</b>
How much do you want to add to the average price?
With which factor do you want to multiply the daily pattern
Whith which factor do you want to multiply the noisiness
<b>Result of adjustments</b>
Average daily spread of prices the model uses

<b>Section C - Characterize Network Tariff</b>	
<b>Network tariff for electricity</b>	
Your selected region	Input Netherlands
Please select your DSO and your connection type	Stedin - LS
Please specify the contracted capacity value	10.000,00
Your kWmax price is:	0,80

<b>Network tariff for Natural gas</b>	
Your selected region	Input Netherlands
Please specify the contracted capacity value	100.000,00

<b>Section D - Characterize carbon costs</b>	
<b>Carbon costs</b>	
Your selected region	Input Netherlands
Does your installation fall under EU ETS?	No
What are the EU ETS carbon costs?	No

General	Value	Unit
What is your electricity consumption in parts of the plant not considered here?	1,00	MWh / year
	8	h
What is the amount of electricity needed for your process per period of load shifting?	0,00	MWh
How many hours of zero electricity consumption does your process need between each period of load shifting?	1	h
What is the maximum electricity input into your process?	20,00	MW
Share of time that the plant is operating / available to operate:	75	%

# Summary output sheet

A		B	C
<b>Section A - Total possible revenue on each market</b>			
<b>Market</b>		<b>Revenue</b>	<b>Unit</b>
Day ahead market	€	14,075,024	euro / year
Intra day market	€	14,375,599	euro / year
FCR market	€	36,666	euro / year
aFRR market	€	2,677,745	euro / year
mFRR market	€	1,065,560	euro / year
<b>Section B - User Inputs Overview</b>			

TenneT is a leading European grid operator. We are committed to providing a secure and reliable supply of electricity 24 hours a day, 365 days a year, while helping to drive the energy transition in our pursuit of a brighter energy future – more sustainable, reliable and affordable than ever before. In our role as the first cross-border Transmission System Operator (TSO) we design, build, maintain and operate 23,900 km of high-voltage electricity grid in the Netherlands and large parts of Germany, and facilitate the European energy market through our 16 interconnectors to neighbouring countries. We are one of the largest investors in national and international onshore and offshore electricity grids, with a turnover of EUR 4.5 billion and a total asset value of EUR 27 billion. Every day our 5,700 employees take ownership, show courage and make and maintain connections to ensure that the supply and demand of electricity is balanced for over 42 million people.

Lighting the way ahead together.

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